

[REDACTED].com

20 February 2024

INFORMATION REQUEST REFERENCE 24-004

Thank you for your information request, received on 23 January 2024. You asked the London Legacy Development Corporation (Legacy Corporation) to provide the following information under the Freedom of Information Act 2000 (FOIA):

“Under the freedom of information act, I am requesting for you to send me detailed results for the 2 previous tender bidding processes for Kiosk 1 that took place, both of which I was involved in.

The first process took place in early 2021 where I was successfully awarded the contract for 2.5 years. And more recently in November 2023 where unfortunately I was unsuccessful in my bid. I need these reports to analyse and compare my 2 submissions against each other and how I fared against the other applicants of both of the bidding processes.

For the 1st process, I would like the same analyst report as the one I have attached in this email please. I look forward to hearing from you.”

I can confirm that the Legacy Corporation holds information which falls within the scope of your request.

Please note, the report you attached with the request is attached in **Annex A** of this response for reference.

The 2021 award decision notices are attached in **Annex B**. Please note that for this exercise there were 4 kiosks to be awarded.

The 2023 award decision notices, other than your decision notice already provided in Annex A, are attached in **Annex C**. Please note that for this exercise there was initially only one kiosk to be awarded, however a second kiosk became available and was awarded as part of this tender exercise. There were 5 bids received in total however one was excluded as it did not provide all relevant documents for the procurement, so they were deemed non-compliant, and no letter was issued to them.

Given your stated intent to perform a comparative analysis between your two submissions the Legacy Corporation should make clear that the two exercises are not comparable either in scope or methodology as they were both stand-alone procurements.

The 2023 procurement ran with different evaluation criteria and procurement process, following light touch concession procurement regulations, including the introduction of Social Value Question which is Mayoral requirement across the GLA Group.

As stated there several subtle differences:

- Number of kiosks advertised as part of the opportunity; two kiosks advertised instead of four.
- 2021 different scoring scale 0 to 100 and scoring descriptor. 2023 scoring scale was 0 to 4 and used a different scoring descriptor.
- Different Evaluation Criteria with 10% set aside for RP considerations in 2023.

As shown in your 2023 letter, you did not provide information within the Social Value section, and this consequently gave your overall bid a fail.

Please note the personal information of the other submissions has been redacted.

If you are unhappy with our response to your request and wish to make a request for an internal review of our response, you should write to:

Deputy Chief Executive
London Legacy Development Corporation
Level 9
5 Endeavour Square
Stratford
E20 1JN

Email: FOI@londonlegacy.co.uk

Please note: requests for internal reviews received more than forty working days after the initial response will not be handled.

If you are not content with the outcome of the internal review, you may appeal directly to the Information Commissioner at the address given below. You should do this within two months of our final decision. There is no charge for making an appeal.

Further information on the Freedom of Information Act 2000 is available from the Information Commissioner's Office:

Wycliffe House
Water Lane
Wilmslow
SK9 5AF

Telephone 08456 30 60 60 or 01625 54 57 45

Website www.ico.gov.uk

Yours sincerely

FOI / EIR Co-ordinator
London Legacy Development Corporation

