

London Legacy Development Corporation
Finance, Procurement & Professional Services
Level 9, 5 Endeavour Square
London E20 1JN

[REDACTED]

03 November 2023

Sent By: Email via the Delta e-Sourcing Portal

Dear [REDACTED]

PIP-230912-01 - Lease of Park Kiosk (one)

Further to your recent submission of a Tender for the above Find a Tender opportunity, I am writing to advise that the Tender process is now complete.

I am pleased to inform you that your company has been successful, ranking first in our evaluation conducted as detailed in the Invitation to Tender (ITT).

A copy of the Contract will be issued to you shortly for your signature and return. You are requested not to make any press announcements regarding the award until the contract has been signed by both parties.

The Appendix to this letter sets out the award criteria as stated within our tender documentation along with the scores of your organisation and feedback on your response.

We trust that you welcome this decision and look forward to working with you

[REDACTED]

Appendix 1 - Tender Evaluation Feedback

1. Overall Score

Total Score				
Supplier	Quality Score	Financial Score	Overall Score	Score Rank
[REDACTED]	75.00%	Pass	75.00%	1

2. Quality Requirements

Technical					
	B1a - Business Plan	B1b - Investment Proposal	B2 - Approach to Health & Safety	B3a - Experience	B3b - Key People
[REDACTED]	37.50%	7.50%	7.50%	7.50%	7.50%
Social Value					
	B4a - Socio economic		B4b – Sustainability		
[REDACTED]	2.50%		5.00%		

3. Score Descriptors & Guidance

Score	Descriptor	Explanation
4 (Max Score Available)	Outstanding	Exceptional demonstration by the Bidder of the relevant ability, understanding, experience, skills, and resources & quality measures required to provide the supplies/ services. Response identifies factors that will offer potential added value and continuous improvement, with evidence to support the response
3	Good	Above average demonstration by the Bidder of the relevant ability, understanding, experience, skills, resource & quality measures required to provide the supplies/ services. Response identifies factors that will offer potential added value and continuous improvement, with evidence to support the response
2	Meet the Requirement	Average demonstration by the Bidder of the relevant ability, understanding, experience, skills, resource & quality measures required to provide the supplies/ services. Response identifies factors that will offer potential added value and continuous improvement, with evidence to support the response
1	Poor (Fail)	Below average demonstration by the Bidder of the relevant ability, understanding, experience, skills, and resource & quality measures required to provide the supplies/ services. Response does not identify factors that will offer potential added value and continuous improvement, with evidence to support the response.
0	Unacceptable (Fail)	No demonstration by the Bidder of the relevant ability, understanding, experience, skills, and resource & quality measures required to provide the supplies/ services. Response does not provide the information provided to support the response.

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[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

03 November 2023

Sent By: Email via the Delta e-Sourcing Portal

Dear [REDACTED]

**PIP-230912-01 - Lease of Park Kiosk
Notification of Contract Award Decision**

Thank you for submitting your Tender for the above-mentioned Find a Tender opportunity, I am writing to advise that the Tender process is now complete. We recognise and thank you for your patience as the proposals were considered.

The LLDC appreciated your interest in working in one of our Park Kiosk. We regret to inform you that on this occasion, [REDACTED] proposal was unsuccessful for Park Kiosk 1. The successful tenderer is [REDACTED]. Although, I am pleased to inform you that the **Park Kiosk 3 has become available for leasing** and your company has been ranked closed 2nd, in our evaluation conducted as detailed in the Invitation to Tender (ITT). The Park Kiosk 3 is the same in specs and style with Park Kiosk 1 and as part of this procurement exercise we would like to offer it to you.

If you are happy to accept the Park Kiosk 3, a copy of the Contract (lease) will be issued to you shortly for your signature and return. You are requested not to make any press announcements regarding the award until the contract has been signed by both parties.

We trust that you welcome this decision and look forward to working with you.

Yours sincerely



[REDACTED]
Assistant Commercial Manager

[REDACTED]

For and on behalf of
London Legacy Development Corporation (LLDC)

Appendix 1 - Tender Evaluation Feedback

1. Overall Score

Total Score				
Supplier	Quality Score	Financial Score	Overall Score	Score Rank
Successful tenderer	75.00%	Pass	75.00%	1
██████████	73.75%	Discretionary Pass (1 minor red flag)	73.75% Discretionary Pass	2

2. Quality Requirements

Technical					
	B1a - Business Plan	B1b - Investment Proposal	B2 - Approach to Health & Safety	B3a - Experience	B3b - Key People
Successful tenderer	37.50%	7.50%	7.50%	7.50%	7.50%
██████████	37.50%	7.50%	5.00%	7.50%	10.00%
Social Value					
	B4a - Socio economic		B4b - Sustainability		
Successful tenderer	2.50%		5.00%		
██████████	2.50%		3.75%		

3. Score Descriptors & Guidance

Score	Descriptor	Explanation
4 (Max Score Available)	Outstanding	Exceptional demonstration by the Bidder of the relevant ability, understanding, experience, skills, and resources & quality measures required to provide the supplies/ services. Response identifies factors that will offer potential added value and continuous improvement, with evidence to support the response
3	Good	Above average demonstration by the Bidder of the relevant ability, understanding, experience, skills, resource & quality measures required to provide the supplies / services. Response identifies factors that will offer potential added value, with evidence to support the response
2	Meet the Requirement	Demonstration by the Bidder of the relevant ability, understanding, experience, skills, resources & quality measures required to provide the supplies / services, with evidence to support the response.
1	Poor (Fail)	Some minor reservations of the Bidder's relevant ability, understanding, experience, skills, and resource & quality measures required to provide the suppliers / services, with little or no evidence to support the response.
0	Unacceptable (Fail)	The response does not meet the requirement. Does not comply and/or insufficient information provided to demonstrate that the Bidder has the ability, understanding, experience, skills, resource & quality measures required to provide the supplies / services, with little or no evidence to support the response.

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03 November 2023

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Dear [REDACTED]

PIP-230912-01 - Lease of Park Kiosk (one)

Notification of Contract Award Decision

Thank you for submitting your Tender for the above-mentioned Find a Tender opportunity, I am writing to advise that the Tender process is now complete. We recognise and thank you for your patience as the proposals were considered.

The LLDC appreciated your interest in working in one of our Park Kiosks. We regret to inform you that on this occasion, [REDACTED] proposal was unsuccessful. The successful tenderer is [REDACTED]

All responses were evaluated against the criteria and weightings as detailed in the ITT and set out in Appendix 1. Appendix 2 summarise your submission weighted scores against those criteria and those of the successful tenderer. Should you wish to have more detailed feedback, please contact edwardfane@londonlegacy.co.uk and she will be happy to set up a call with you.

Thank you for your interest in this procurement, your efforts during this process are fully recognised and appreciated. We hope this result does not deter you from competing for future opportunities with LLDC.

Yours sincerely



[REDACTED] **lis**
Assistant Commercial Manager
[REDACTED]

For and on behalf of **London Legacy Development Corporation (LLDC)**

Appendix 1 - Tender Evaluation Feedback

1. Overall Score

Total Score				
Supplier	Quality Score	Financial Score	Overall Score	Score Rank
Successful tenderer	75.00%	Pass	75.00%	1
[REDACTED]	58.75%	Pass	58.75%	3

2. Quality Requirements

Technical					
	B1a - Business Plan	B1b - Investment Proposal	B2 - Approach to Health & Safety	B3a - Experience	B3b - Key People
Successful tenderer	37.50%	7.50%	7.50%	7.50%	7.50%
[REDACTED]	25.00%	7.50%	7.50%	5.00%	5.00%
Social Value					
	B4a - Socio economic		B4b – Sustainability		
Successful tenderer	2.50%		5.00%		
[REDACTED]	5.00%		3.75%		

3. Score Descriptors & Guidance

Score	Descriptor	Explanation
4 (Max Score Available)	Outstanding	Exceptional demonstration by the Bidder of the relevant ability, understanding, experience, skills, and resources & quality measures required to provide the supplies/ services. Response identifies factors that will offer potential added value and continuous improvement, with evidence to support the response
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2	Meet the Requirement	Demonstration by the Bidder of the relevant ability, understanding, experience, skills, resources & quality measures required to provide the supplies / services, with evidence to support the response.
1	Poor (Fail)	Some minor reservations of the Bidder's relevant ability, understanding, experience, skills, and resource & quality measures required to provide the suppliers / services, with little or no evidence to support the response.
0	Unacceptable (Fail)	The response does not meet the requirement. Does not comply and/or insufficient information provided to demonstrate that the Bidder has the ability, understanding, experience, skills, resource & quality measures required to provide the supplies / services, with little or no evidence to support the response.

4. Reasons for award decision

In summary, the successful bidder proposal has achieved a greater score than the [REDACTED] proposal in terms of the Technical evaluation and Social Value Evaluation. Therefore, a better Most Economical & Advantageous Tender (MEAT). Full details of the technical evaluation are provided above.

The successful bidder scored better than [REDACTED] proposal in Business Plan, Experience, Key People and Sustainability sections of the quality evaluation criteria, which was the key drivers for the difference in overall scores.