

London Legacy Development Corporation
Level Ten
One Stratford Place
Montfichet Road
London E20 1EJ

ISSUED VIA DELTA

04 June 2021

Re: Invitation to Tender Award Decision Notice – QEOP Kiosks

Dear Sir/Madam,

Thank you for submitting a tender for the above contract. Tender evaluations have now been completed and we are pleased to inform you that due to the high quality of your submission the London Legacy Development Corporation proposes to award two leases to [REDACTED].

Please note that this letter does not have any contractual or other legal effect whatsoever. No contractual relationship or other form of legal commitment will arise in connection with this contract unless and until we have signed contracts.

Annex A below provides your scores against the Award Criteria set out in the Invitation to Tender documents.

We would like to take this opportunity to thank you for participating in this competition and to express our appreciation for the effort and professionalism shown by your team throughout this process.

Yours faithfully,

A handwritten signature in black ink, appearing to read "Mike Smith".

Mike Smith
Head of Procurement
For and on behalf of
London Legacy Development Corporation ('the Contracting Authority')

Annex A: Tender Scores

Your submission, which consisted of two catering offers, was evaluated against the Award Criteria and Weightings detailed in the tender documents.

Set out in the table below are your submission's weighted scores for both catering offers against those criteria:

Award Criteria	Award Criteria Weighting (%)	Maximum Available Score	Kiosk 2 Score	Kiosk 2 Weighted Score (%)	Kiosk 4 Score	Kiosk 4 Weighted Score (%)
B1a – Business Plan	50	100	65	32.50	65	32.50
B1b – Investment Proposal	10	100	85	8.50	85	8.50
B2 – Approach to Health & Safety	20	100	100	20.00	100	20.00
B3a - Experience	10	100	85	8.50	85	8.50
B3b – Key People	10	100	100	10.00	100	10.00
Total Weighted Scores				79.50		79.50

Your submission achieved an overall combined score of 79.50% for both catering offers.

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Dear Sir/Madam,

Thank you for submitting a tender for the above contract. Tender evaluations have now been completed and we are pleased to inform you that the London Legacy Development Corporation proposes to award a lease to [REDACTED]

Please note that this letter does not have any contractual or other legal effect whatsoever. No contractual relationship or other form of legal commitment will arise in connection with this contract unless and until we have signed the contract.

Annex A below provides your scores against the Award Criteria set out in the Invitation to Tender documents.

We would like to take this opportunity to thank you for participating in this competition and to express our appreciation for the effort, professionalism and patience shown by your team throughout this process.

Yours faithfully,

A handwritten signature in black ink, appearing to read "Mike Smith".

Mike Smith
Head of Procurement
For and on behalf of
London Legacy Development Corporation ('the Contracting Authority')

Annex A: Tender Scores

Your submission was evaluated against the Award Criteria and Weightings detailed in the tender documents.

Set out in the table below are your submission's weighted scores against those criteria:

Award Criteria	Award Criteria Weighting (%)	Maximum Available Score	Your Score	Your Weighted Score (%)
B1a – Business Plan	50	100	50	25.00
B1b – Investment Proposal	10	100	65	6.50
B2 – Approach to Health & Safety	20	100	85	17.00
B3a – Experience	10	100	35	3.50
B3b – Key People	10	100	50	5.00
Total Weighted Score				57.00

Your submission achieved an overall combined score of 57.00%.



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Dear Sir/Madam,

Thank you for submitting a tender for the above contract. Tender evaluations have now been completed and we are pleased to inform you that the London Legacy Development Corporation proposes to award a lease to [REDACTED].

Please note that this letter does not have any contractual or other legal effect whatsoever. No contractual relationship or other form of legal commitment will arise in connection with this contract unless and until we have signed the contract.

Annex A below provides your scores against the Award Criteria set out in the Invitation to Tender documents.

We would like to take this opportunity to thank you for participating in this competition and to express our appreciation for the effort and professionalism shown by your team throughout this process.

Yours faithfully,

A handwritten signature in black ink, appearing to read "Mike Smith".

Mike Smith
Head of Procurement
For and on behalf of
London Legacy Development Corporation ('the Contracting Authority')

Annex A: Tender Scores

Your submission was evaluated against the Award Criteria and Weightings detailed in the tender documents.

Set out in the table below are your submission's weighted scores against those criteria:

Award Criteria	Award Criteria Weighting (%)	Maximum Available Score	Your Score	Your Weighted Score (%)
B1a – Business Plan	50	100	65	32.50
B1b – Investment Proposal	10	100	35	3.50
B2 – Approach to Health & Safety	20	100	35	7.00
B3a – Experience	10	100	50	5.00
B3b – Key People	10	100	65	6.50
Total Weighted Score				54.50

Your submission achieved an overall combined score of 54.50%.

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Re: Invitation to Tender Award Decision Notice – QEOP Kiosks

Dear Sir/Madam,

Thank you for submitting a tender for the above contract opportunity. We have completed our assessment of the tenders and we regret to inform you that your tender has not been successful. We will place you on the reserve list, such that should any suitable opportunities in the Queen Elizabeth Olympic Park kiosks arise in future we are able to contact you. Noting that should be the case we would also look for a revised business plan submission.

Annex A below provides your scores against the Award Criteria set out in the Invitation to Tender documents.

I would like to take this opportunity to thank you for the time and resources you have invested in making a submission for this procurement and express hope that this does not discourage you from participating in future LLDC procurements.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'Mike Smith'.

Mike Smith
Head of Procurement
For and on behalf of
London Legacy Development Corporation ('the Contracting Authority')

Annex A: Tender Scores

Your submission was evaluated against the Award Criteria and Weightings detailed in the tender documents.

Set out in the table below are your submission's weighted scores against those criteria:

Award Criteria	Award Criteria Weighting (%)	Maximum Available Score	Your Score	Your Weighted Score (%)
B1a – Business Plan	50	100	20	10.00
B1b – Investment Proposal	10	100	65	6.50
B2 – Approach to Health & Safety	20	100	50	10.00
B3a – Experience	10	100	35	3.50
B3b – Key People	10	100	50	5.00
Total Weighted Score				35.00

Your submission achieved an overall combined score of 35.00%.

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Dear Sir/Madam,

Thank you for submitting a tender for the above contract opportunity. The assessment of the tenders has now been completed and we regret to inform you that your tender has not been successful on this occasion.

The [REDACTED] submission did not meet the financial criteria as detailed in the Invitation to Tender required to proceed to the next stage of the procurement process. Further details are set out below.

Assessment of Financial Standing

Section A – Part 3A Economic and Financial Standing (Questions A69-A70) requires Tenderers (or if applicable any Relevant Company being relied upon) to provide audited accounts for the latest 2 years or 1 year if 2 years accounts are not available.

This is to make an assessment that the Tenderer can demonstrate at least two of the following minimum requirements to achieve a Pass score (Questions A71-A74):

- Cumulative operating profit (before tax) over the last two years or the latest year if only one years accounts are available;
- Cumulative net profit (after tax) over the last two years or the latest year if only one years accounts are available;
- Positive net assets in the most recent year;
- An annual average turnover of at least £24,000 in the last two consecutive years accounts or the latest year if only one years accounts are available

Your Tender submission confirmed that [REDACTED] has no trading history and therefore financial accounts were not provided.

[REDACTED] therefore failed the financial assessment. However LLDC proposes to put [REDACTED] on our reserve list so that should any opportunities arise in the future in relation to the Kiosks at a time when you might have sufficient trading history, we may contact you.

I would like to take this opportunity to thank you for the time and resources you have invested in making a submission for this procurement.

Yours faithfully,

A handwritten signature in black ink, appearing to read "Mike Smith". The signature is written in a cursive style with a large, stylized 'M' and 'S'.

Mike Smith
Head of Procurement
For and on behalf of
London Legacy Development Corporation ('the Contracting Authority')



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Dear Sir/Madam,

Thank you for submitting a tender for the above contract opportunity.

Further to our correspondence issued via Delta on the 11 May 2021 at 10:53am we regret to inform you that your tender has not been successful on this occasion. Although your submission was not in accordance with the requirements of the Invitation to Tender we recognise its value and therefore have placed your organisation onto a reserve list so that should any compliant bids fall away we may contact you about your suggestion.

We would like to take this opportunity to thank you for participating in this competition and to express our appreciation for the effort shown by your team in submitting a tender. We hope that this result does not discourage you from participating in future LLDC tenders.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'Michael Smith'.

Michael Smith
Head of Procurement
For and on behalf of
London Legacy Development Corporation ('the Contracting Authority')